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Recognising the contractual service margin in profit or loss

Basic overview

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| IFRS 17 v | webcasts |
|------------------|---|
| This webcast | |
| March 2018 | Recognising the contractual service margin in profit or loss |
| Previous webcast | s |
| May 2017 | Introducing IFRS 17 |
| May 2017 | Understanding IFRS 17 |
| June 2017 | Core requirements: scope of IFRS 17 |
| July 2017 | Core requirements: measurement essentials of IFRS 17 |
| August 2017 | Simplified accounting for contracts with short coverage periods |
| September 2017 | Reinsurance contracts held |
| November 2017 | Core requirements: Recognition and derecognition |
| December 2017 | Transition to IFRS 17 |
| January 2018 | Level of aggregation ** IFRS* |

Further information:

go.ifrs.org/IFRS-17-implementation and IFRS 17 webcasts YouTube playlist:

https://www.youtube.com/playlist?list=PLrLeeuMbuaUeLNX7Qoqlq7Oh3csegFwYn

Today's topics

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Basic overview

- · The objective of the allocation of the contractual service margin
- · Allocating the contractual service margin
- · Other topics
 - Considering the time value of money when allocating the contractual service margin (CSM)



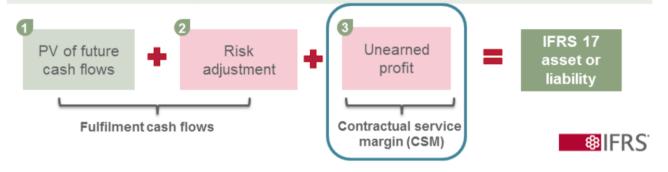
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The objective of the allocation of the contractual service margin



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- All insurance contracts measured as the sum of:
 - Fulfilment cash flows (FCF)
 - 1. Present value of probability-weighted expected cash flows—reflects financial risk
 - 2. Plus an explicit risk adjustment for non-financial risk (eg insurance)
 - Contractual service margin (CSM)
 - 3. The unearned profit from the contracts



Further information:

IFRS 17 paragraph 32

IFRS 17 Appendix A definitions:

- · Contractual service margin
- · Risk adjustment for non-financial risk
- · Fulfilment cash flows
- Financial risk

Basis for Conclusions on IFRS 17 paragraphs BC16-BC21

Webcast Core requirements: measurement essentials of IFRS 17 at go.ifrs.org/IFRS-17-implementation and IFRS 17 youtube playlist: https://www.youtube.com/playlist?list=PLrLeeuMbuaUeLNX7Qoqlq7Oh 3csegFwYn

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Reminder: Insurance service result = CSM + risk adjustment

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Statement of profit or loss

Insurance revenue

Incurred claims and expenses

Insurance service result

Investment income

Insurance finance expenses

Net financial result

Profit or loss

CSM

- Reflects service provided during current period
- Systematic allocation to P&L

Risk adjustment

- Reflects the bearing of risk during the current period for liability for remaining overage and liability for incurred claims
- Explicitly measured



Further information:

IFRS 17 paragraphs 83-85 and B120-B124

Basis for Conclusions on IFRS 17 paragraphs BC35-BC37, BC222-BC223 and BC279(a)

Webcast Core requirements: measurement essentials of IFRS 17 at go.ifrs.org/IFRS-17-implementation and IFRS 17 youtube playlist:

https://www.youtube.com/playlist?list=PLrLeeuMbuaUeLNX7Qoqlq7Oh 3csegFwYn

Further information:

IFRS 17 paragraphs 14-24

Basis for Conclusions on IFRS 17 paragraphs BC115-BC139

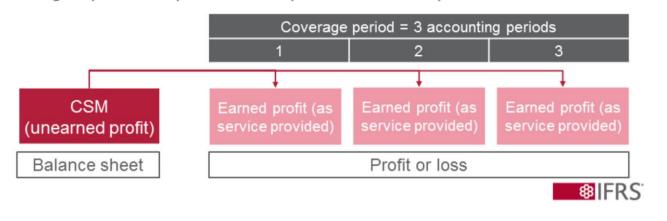
Webcast IFRS 17 Level of Aggregation (Part 1) at go.ifrs.org/IFRS-17-implementation and IFRS 17 YouTube playlist

https://www.youtube.com/playlist?list=PLrLeeuMbuaUeLNX7Qoqlq7Oh3csegFwYn

Allocation of profit for a group of contracts

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- Grouping contracts means profit is not identified with each individual contract
- Coverage units provides basis for systematic allocation of unearned profit of a group to each period that represents service provided



Further information:

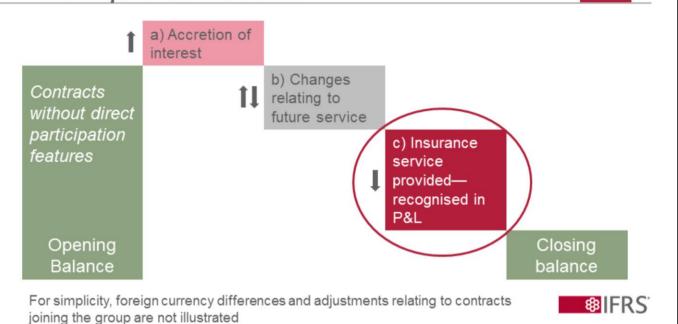
IFRS 17 paragraphs 43, 44(e), 45(e) and B119
Basis for Conclusions on IFRS 17 paragraphs BC118, BC120 and BC279 – BC283

Allocating the contractual service margin

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Reminder: Contractual Service Margin Subsequent measurement

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Further information:

IFRS 17 paragraphs 43-44 and B96-B100

Basis for Conclusions on IFRS 17 paragraphs BC22-BC24 and BC220-BC224

Webcast Core requirements: measurement essentials of IFRS 17 at go.ifrs.org/IFRS-17-implementation and IFRS 17 youtube playlist: https://www.youtube.com/playlist?list=PLrLeeuMbuaUeLNX7Qoqlq7Oh 3csegFwYn

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Recognising CSM in profit or loss

- An amount of CSM for a group of insurance contracts is recognised in profit or loss (P/L) in each accounting period:
 - Determine the amount of the CSM to be allocated
 - 2. Recognise the amount of CSM in P/L determined by allocation
 - Identify number of coverage units over the current and expected remaining coverage period
 - Allocate the CSM balance equally to each coverage unit
 - Recognise in P/L the amount of CSM allocated to coverage units provided in that period



Further information:

IFRS 17 paragraphs 44(e), 45(e) and B119
Basis for Conclusions of IFRS 17 paragraphs BC220, BC221 and BC279-BC283

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Identify the number of coverage units

- The total number of coverage units of a group is the quantity of coverage provided by contracts in the group over the expected coverage period
- Coverage units are determined based on*:
 - a) quantity of benefits provided by contracts in the group
 - b) expected coverage duration of contracts in the group
 - c) likelihood of insured events occurring only to extent that they affect expected duration of contracts in the group
- * discussed at February 2018 meeting of the TRG for IFRS 17



Further information:

IFRS 17 paragraph B119
Basis for Conclusions on IFRS 17 paragraphs BC279, BC282 and BC283
Discussed at the February 2018 meeting of the Transition Resource Group on IFRS 17 *Insurance Contracts* - Agenda Paper 5 http://www.ifrs.org/groups/transition-resource-group-for-insurance-contracts/#meetings

Assessment of coverage units

- Coverage units are assessed
 - at each reporting period
 - prospectively
- · Accordingly, an entity shall assess for contracts in the group:
 - expected coverage duration
 - quantity of benefit provided
- During the period, coverage units may be impacted by:
 - new contracts joining the group
 - derecognised contracts



Further information:

IFRS 17 paragraph B119
Basis for Conclusions on IFRS 17 paragraph BC279
Webcast IFRS 17 Core requirements: Recognition and derecognition at go.ifrs.org/IFRS-17-implementation and IFRS 17 youtube playlist: https://www.youtube.com/playlist?list=PLrLeeuMbuaUeLNX7Qoqlq7Oh 3csegFwYn Discussed at the February 2018 meeting of the Transition Resource Group on IFRS 17 Insurance Contracts - Agenda Paper 5 http://www.ifrs.org/groups/transition-resource-group-for-insurance-contracts/#meetings

Simplified base example

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- · Recognition at the end of period 1
 - A group with expected duration of 3 coverage periods
 - Identical quantity of benefit in each period
 - Day 1 CSM of CU150



- 10/30 (current/(current + remaining) coverage units)
- Recognise 1/3 x CU150 CSM in profit or loss



Assumptions: interest is accreted on the CSM at 0% and no changes occur

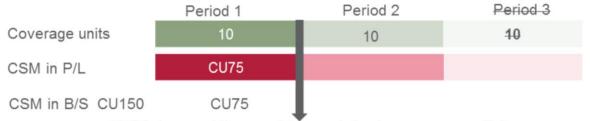
Further information:

IFRS 17 paragraph B119
Basis for Conclusions on IFRS 17 paragraphs BC279, BC282 and BC283

Example - decrease in coverage duration

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- · Recognition at the end of period 1
 - Same scenario as basic example (slide 14), except that in period 1 coverage is expected to end earlier than originally expected (at the end of period 2 instead of period 3)
 - No other changes (eg quantity of benefit of CSM)



- 10/20 (current/(current + remaining) coverage units)
- Recognise ½ x CU150 CSM in the profit or loss

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Assumption: interest is accreted on the CSM at 0% and there are no adjustments for CSM

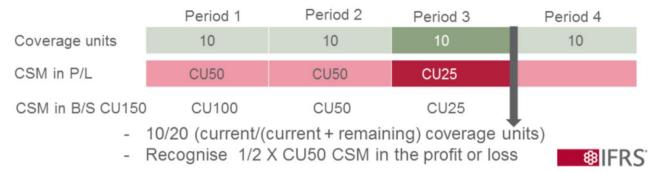
Further information:

IFRS 17 paragraph B119
Basis for Conclusions on IFRS 17 paragraphs BC279, BC282 and BC283

Example - increase in coverage duration

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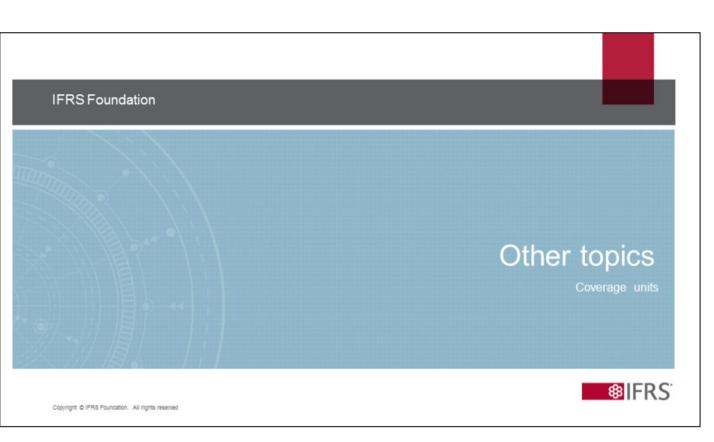
- · Recognition at the end of period 3
 - Same scenario as base example (slide 13), expect that in period 3 it becomes known that expected coverage will continue longer than originally expected (for 4 periods)
 - No other changes (eg quantity of benefit of CSM)



Assumption: interest is accreted on the CSM at 0% and there are no adjustments for CSM

Further information:

IFRS 17 paragraph B119
Basis for Conclusions on IFRS 17 paragraphs BC279, BC282 and BC283



Considering time value of money when allocating the CSM

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- IFRS 17 does not specify whether to reflect the timing of the expected provision of coverage in determining the equal allocation of the CSM to the coverage units provided
 - Entity's judgement
- This does not affect the CSM determined at initial recognition of a group of contracts



Further information:

Considering time value of money when allocating the CSM

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Without reflecting the timing of coverage

Nominal coverage units provided in current period divided by

Nominal coverage units provided in the current period + remaining expected duration

coverage*

Reflecting the timing of

Present value coverage units provided in current period divided by

Present value of coverage units provided in current period + remaining expected duration

*See Appendix for a simplified example



Further information:



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Appendix A

Example - time value of money when allocating the CSM

- · Fact sheet:
 - Day 1 CSM of CU500
 - Discount rate of 10%
 - Expected coverage duration of 5 periods
 - Identical coverage units provided in each period
 - Assume no changes



Further information:

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Appendix A

Allocation without reflecting the timing of coverage

| CSM \ Period * | 1 | 2 | 3 | 4 | 5 |
|---|-------|-------|-------|-------|--------------|
| Opening Balance | CU500 | CU440 | CU363 | CU266 | CU146 |
| Accretion—interest | CU50 | CU44 | CU36 | CU27 | CU15 |
| Allocated to P&L | CU110 | CU121 | CU133 | CU146 | CU161 |
| Closing balance | CU440 | CU363 | CU266 | CU146 | CU0 |
| Nominal | | | | | |
| Coverage units | 1 | 1 | 1 | 1 | 1 |
| Coverage units provided | 1 | 1 | 1 | 1 | 1 |
| Coverage units provided and over remaining periods | 5 | 4 | 3 | 2 | 1 |
| Coverage units allocation | 1/5 | 1/4 | 1/3 | 1/2 | 1/1 |
| * Rounded for presentation | | | | | ® IFR |

Further information:

Appendix A Allocation reflecting the timing of coverage

| CSM \ Period * | 1 | 2 | 3 | 4 | 5 | |
|---|--------|--------|--------|--------|-------|--|
| Opening Balance | CU500 | CU418 | CU328 | CU229 | CU120 | |
| Accretion—interest | CU50 | CU42 | CU33 | CU23 | CU12 | |
| Allocated to P&L | CU132 | CU132 | CU132 | CU132 | CU132 | |
| Closing balance | CU418 | CU328 | CU229 | CU120 | CU0 | |
| | | | | | | |
| Nominal coverage units | 1 | 1 | 1 | 1 | 1 | |
| PV coverage units provided | 1 | 1 | 1 | 1 | 1 | |
| PV coverage units provided and over remaining periods | 4.17 | 3.49 | 2.74 | 1.91 | 1 | |
| Coverage units allocation | 1/4.17 | 1/3.49 | 1/2.74 | 1/1.91 | 1/1 | |
| *Rounded for presentation For simplicity, coverage is assumed to be provided at the end of the period | | | | | | |

Further information: